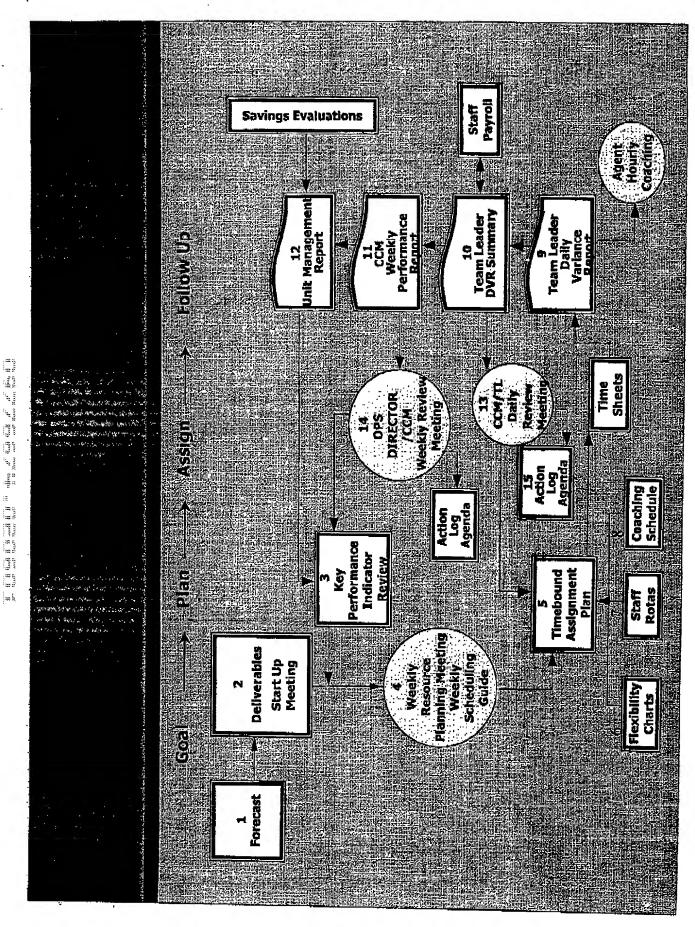
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2/14

## Contact Centre Manager (£1 million sales)



Team Leader 1 £250K sales



10 x CSP £25K sales each Team Leader 2 £250K sales



10 x CSP £25K sales each Team Leader 3 £250K sales



10 x CSP £25K sales each Team Leader 4 £250K sales



10 x CSP £25K sales each

Figure 2

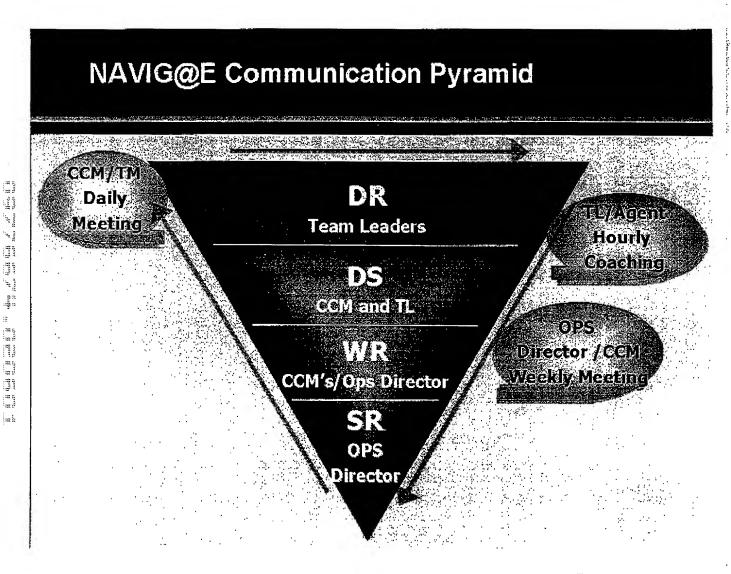


Figure 3

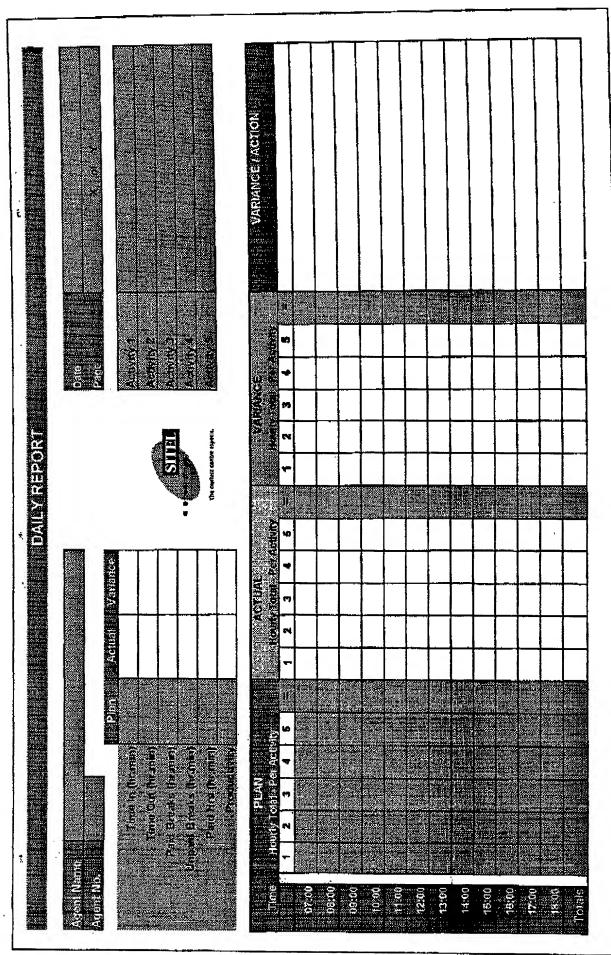
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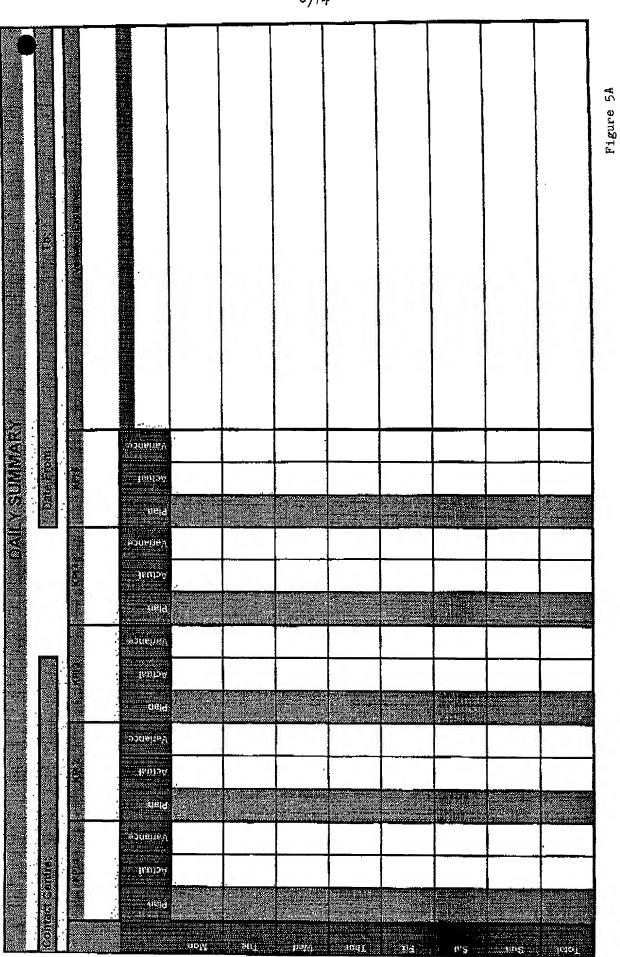
Figure 4A

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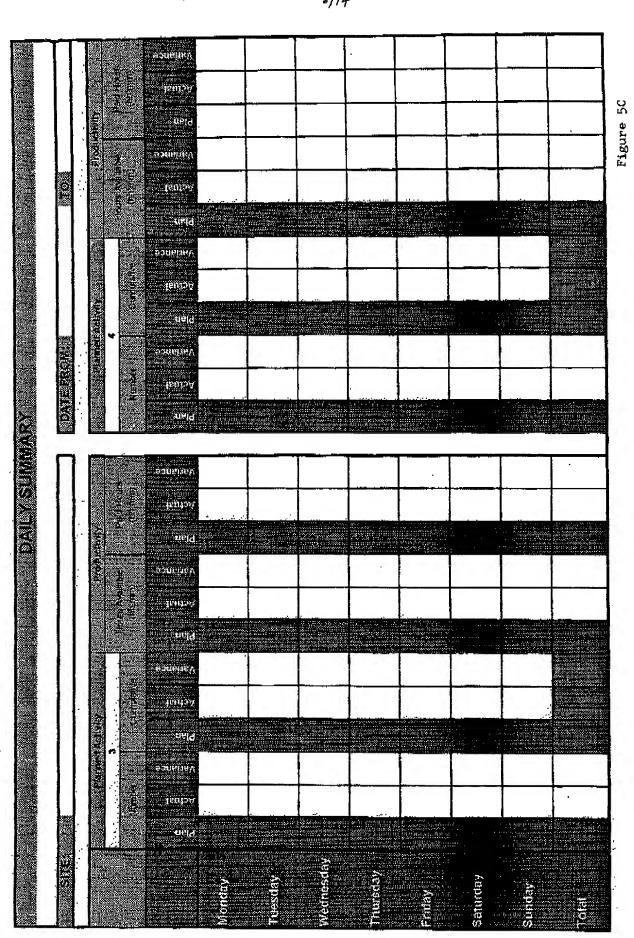
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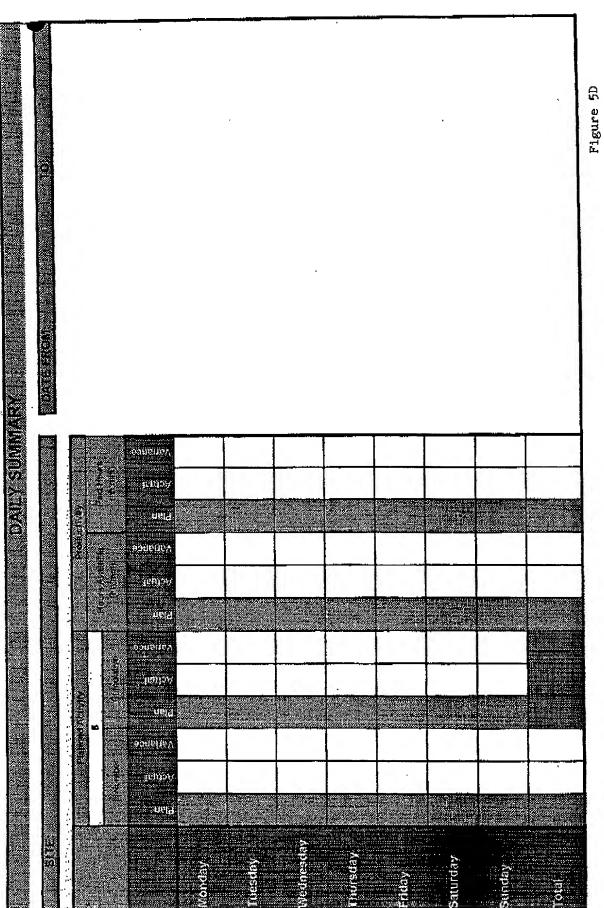


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TO



10/14



Title: DAILY REVIEW MEETING

Date: [Daily]

Time:

Via: Meeting

Meeting called by:

[CPM name]

Type of meeting:

Review of the daily performance of operational teams

Attendees:

[TM names]

Please read:

Please bring: DVR and DVRS

	Agenda Topics	
1.	Review Yesterday's Action Log	
2.	Review Yesterday's Variances	
3.	Review Tomorrow's Plan	
i	Call Volume Forecast	
	<ul> <li>Work Volume Forecast</li> </ul>	
	Scheduled Staff	
4.	Review Staffing Required for Next Week (Thursday only)	·
5.	Review Action Log and Sign Off	

Figure 6

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Date Completed								,,					Figure 7
Assigned Signed													
ACTION LOG Action To Be Taken													
Date Destription Of Date													
Swife Control of the													

12/14

COMING         PREPAREDIST           WEEK EKIDING         PLAN         ACT.         VAR. ''s REASONS/ACTION TAKEN           SECTION 1. KPI Pearformance         PLAN         ACT.         VAR. ''s REASONS/ACTION TAKEN           KPI 1         0.00         #DIV/IGI           KPI 2         0.00         #DIV/IGI           KPI 4         0.00         #DIV/IGI           KPI 4         0.00         #DIV/IGI		M	MEEKLY REPORT	EPORT		
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Figure   F						
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Figure 8A

COM			PREPARED BY	D BY	
WEEKENDING					
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	PLAN	ACT.	VAR:	VAR. % REASON	VAR. %   REASONS/ACTION TAKEN
Activity thought partners were					
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Key Activity 4			0.00	#DIV/Oi	
Key Activity 5			0.00	#DIV/OI	
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Data Checks					
Fulfilment Returns					
Activity Ho attions					
Key Activity 1	105.00	332.00	0.00	#DIV/0I	
Key Activity 2	80.00		00'0	#DIV/0i	
Key Activity 3	109.00		0.00	#DIV/0!	•
Key Activity 4	56.00		0.00	#DIV/0i	
Key Activity 5	100.00		00.0	#DIV/0	
Training					
Administration					
Total Activity Hours	450.00	332.00			
Total CSP Paid Hours - FTE	250.00				
Total CSP Paid Hours - Agency Confract	220.00		0.00	#DIVIO!	
Total CSP Paid Hours - (FTE + Agency)	470.00	00'0	00'0	10//\lQ#	
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Figure 8B

Figure 8C

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					THE ENGINEERING	1836		
SECTION OF HE COSTS BERISECTOR	**   Set   S			A 4000				
Job Title	Unit Cost Par Hour	Plenting Hours	Actual Nours	Planned Cost	Actual Gost	Variation		Rest ons/Action Taken
Team Leader								
CSP (FTE)	-							
CSP (Agency)						-		
Quality						+		
Trainer								
Other								
SECTION A HEAD COUNT AND RETENTION	AND RETER	TON						
Total Man - 60		(san	Actual	Variation	Plan %	Actual %	Variance %	Reasonaffector Taken
Total No. of Operational Staff (FTE)			1					
Total	LAN.							
	-					<b>†</b>		
Total No of New Hires (FTE)	<u> </u>					-		
Total No of New Hires (Agency)								
Total								
Total No of Leavers (FTE)						-		
Total No of Leavers (Agency)				1				
Total								
Management (expand as required)								
	-							
Total No of Team Leaders								
No. of Team Leaders per CCM								
No. of CSP's per Team Leader								
Katention	+							
	<u> </u>							
Total CSP absenteelam (in hours due to lateress)	at e							